

WELCOME

ALEXANDRIA CITY
ACADEMY
FALL
2020 SESSION
(Virtual)



City Academy

Session 2 September 24, 2020



Welcome

Justin M. Wilson Mayor





Questions?

Office of The Mayor

301 King St., Room 2300 Alexandria, VA 22314 703.746.4550

www.alexandriava.gov/Council

justin.wilson@alexandriava.gov



NOVEMBER 3 GENERAL AND SPECIAL ELECTIONS



Election Day

On the Ballot in Alexandria:

- President and Vice President
- US Senate
- US House of Representative
- 2 Proposed Constitutional
 Amendments



Voter Registration

- 101,503 Active Registered Voters
- Vote.elections.virginia.gov
- Deadline to register to vote:October 13

| 5 | tarred (*) items are required. If you do not complete all o | f the items that are marked with *, your application may be denied (See instructions on reverse side). | | | |
|----------|--|---|--|--|--|
| ١. | □YES □NO * I am a citizen of the United States of America. *Full social security number □ No SSN wa | *Date of birth ### / O 10 / O | | | |
| 2. | *Last name Jr. Sr. II III IV (Circle if applicable) | | | | |
| | *First name | *Middle name No | | | |
| | * Residence address (May not be a P.O. Box) | Apt# | | | |
| | *City/Town | *ZIP | | | |
| | E-mail | Phone N N N - N N N - N N N N | | | |
| 3. | * Have you ever been convicted of a felony <u>or</u> judged mentally incapacitated and disqualified | to vote? YES NO If YES, has your right to vote been restored? YES N | | | |
| 4. | ☐ I am an active-duty uniformed services member, spouse or dependent; or an overseas citizen. | | | | |
| | ☐ I am providing a mailing address (below) because my residence address is not serviced by the U.S. Postal Service or I am homeless. ☐ I am providing a Virginia P.O. Box (below) to protect my residence address from public disclosure because I or a household member is/has: | | | | |
| | ☐ Been granted a court issued protective order. | | | | |
| | ☐ In fear for personal safety from Defing threaten ☐ A participant in the Virginia Attorney General's ☐ Been approved to be a foster parent. My mailing address (Complete only if you have checke | | | | |
| | ☐ A participant in the Virginia Attorney General's ☐ Been approved to be a foster parent. | Address Confidentiality Program. | | | |
| _ | ☐ A participant in the Virginia Attorney General's ☐ Been approved to be a foster parent. | Address Confidentiality Program. | | | |
| 5. | ☐ A participant in the Virginia Attorney General's ☐ Been approved to be a foster parent. | Address Confidentiality Program. d a box in this section) | | | |
| 5. | A participant in the Virginia Attorney General's Been approved to be a foster parent. My mailling address (Complete only if you have checke | Address Confidentiality Program. d a box in this section) : | | | |
| 6. | A participant in the Virginia Attorney General's Been approved to be a foster parent. My mailling address (Complete only if you have checke I am currently registered to vote in another state I am interested in being an Officer of Election (p | Address Confidentiality Program. d a box in this section) : | | | |
| 6. | A participant in the Virginia Attorney General's Been approved to be a foster parent. My mailing address (Complete only if you have checke I am currently registered to vote in another state I am interested in being an Officer of Election (p AFFIRMATION: I swear/affirm, under felony penion this form is true. I authorize the cancellation of | Address Confidentiality Program. d a box in this section) : | | | |
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| 7. | □ A participant in the Viriginia Attorney General's □ Been approved to be a foster parent. My mailing address (Complete only if you have checked) I am currently registered to vote in another state I am interested in being an Officer of Election (p AFFIRMATION: I savear/affirm, under felony pend on this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of the cancellation of this form is true. I authorize the cancellation of this form is true. I authorize the cancellation of the cancellation of this form is true. I authorize the cancellation of the cance | Address Confidentiality Program. d a box in this section) i: | | | |
| 6. 7. | □ A participant in the Viriginia Attorney General's □ Been approved to be a foster parent. My mailing address (Complete only # you have checke □ I am currently registered to vote in another state □ I am interested in being an Officer of Election (p AFFIRMATION: I swear/affirm, under felony pendon this form is true. I authorize the cancellation on this form is true. I authorize the cancellation of Arricle II, 5 2 of the Constitution of Viriginia, individual Viriginia Voter Registration Application Virginia Voter Registration Application. | Address Confidentiality Program. d a box in this section) i: | | | |
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Acceptable ID

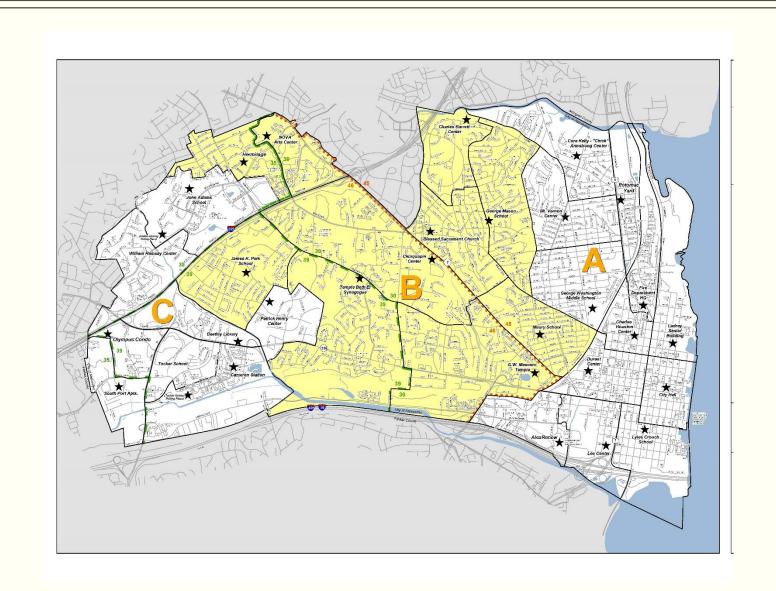
- Voter confirmation documents
- Virginia Driver's License
- VA DMV-issued Identification Card
- United States Passport
- ID card issued by the US, Virginia, or a local Virginia government
- Student ID card issued by a US university or community college
- Student ID issued by a public school or private school in Virginia
- Employer-issued photo ID card
- Any current utility bill, bank statement, government check, paycheck, or other government document with your name and address
- Signing an ID Confirmation Statement

COVID Prevention

- Coordinating with the Health Department
- Medical Reserve Corp Volunteers
- CDC Recommendations



Voting Locations



Absentee – In Person

Office (132 N Royal St)

Begins September 18th

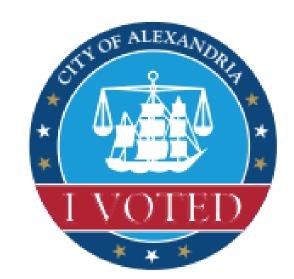
Beatley Library

Begins October 23

Minnie Howard & GW School

Saturday, October 24 & 31st

Deadline Saturday, October 31st at 5pm





Vote By Mail

Deadline to apply

Friday October 23rd 5pm

Return of absentee ballots

- 7pm Election day or
- Postmarked and received by Friday, November 6th at noon

Witness requirement - Waived

Drop Boxes

Pre-Processing

| Print your | | Last Name: First Name: | | | | |
|---|------|--|--|------------------------|--|--|
| Personal Information | 1 | Middle Name: Suffix: | | | | |
| information | | Birth Year (optional): Social Security # (last 4 digits required): | | | | |
| Type + Date of Election | 2 | Tam applying to vote by mail in the: ☐General or Special Election ☐Democratic Primary or ☐ Republican Primar Date of Election: ☐ Date of Election | | | | |
| Annual Vote by Mail Optional | 3 | Do you want to vote by mail for aff elections this calendar year? \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | | | |
| Address Where You | | Address: Act/Suite #: | | | | |
| Where You Live | 4 | City: If rural galdress or homeless, describe resk | VA Zip Code: | | | |
| Ballot Mailing | | Address | 0410000 | Sup William M. | | |
| Address 1 different from | 5 | Address: | | Apt/Suite#: | | |
| different from | | City: | State: Zíp Code: | Country: | | |
| Contact info. Optional | 6 | Telephone: | | | | |
| | | Section 7 only applies to some waters. Lea- | e blank and skip to Section 8 if none | of these apply to you. | | |
| Change of | | Former Full Name: | | | | |
| Name/ | 7a | Former Address: | | Date Moved: MM / DD | | |
| Address | | City: | State: | Zip code: | | |
| First Time Voter in this City/County Does not apply to Federal Dections | 7b | If you maked in your votor registration application and this is your first time owing it this oftylicatory, you have to vote in personal inclose you have a qualifying comprising if you plant on you in election for PLLS. President, U.S. Sente, or U.S. Ho. of Representatives, you can vote by mad no matter what. Trun the form over find your reason for voting by mail in your first election. I meed to vote by mail because (Jum page over for qualifying exemption): | | | | |
| Military or Overseas Voters | 7c | # grous are a military/contens used or GR a spouse/fear-order, we need to know no note. 1. Then the form work to lind year orders up used the Military and Octomess Section 5. 2. Print category littler code here: | | | | |
| Assistance with Ballot | 7d | I need assistance completing my ballot due to a disability, blindness, or inability to read or write. If checked, on assistance form will be sent with the ballot. | | | | |
| Assistance | | Assistant, fill in your information below a | nd sign if applicant is unable to sign o | | | |
| with this Form | | Assistant's Full Name: | | Phone: | | |
| | | Assistant's Address: | | Apt/Suite: | | |
| | 7e | City: I swear/offirm, subject to fellow, penalties for information provided in this form is tone, and signature fine in Socialn 8. | | | | |
| | | Assistant, sign here: | | Date: | | |
| Voter's Statement + Signature | 8 | I securifying, solipert to plan penalosis for militing false interments personant to AC Code 9 <u>12.5.1215</u> , floor (1) the information arounds in the face in Long (1) or in equilibrate that has the Code of the C | | | | |
| | | Voter, sign here (or mark if unable): X | | Date: MM / DD / YY | | |
| Office use only Presinct: Date received: | | tiletring/senste/moses Received by: | Application.** | Report of accepted | | |
| Method serviced: | □ Fm | al DEs DMAI Dispessor | □ oxies | | | |
| Ballot was by: | □to | | | | | |

Outreach

- Citywide mailings
- News releases
- Website update
- Newspaper ads
- Informational signs at all unused voting locations



OFFICE OF VOTER REGISTRATION & ELECTIONS

Angela.Turner@alexandriava.gov 703.746.4050 alexandriava.gov/Elections





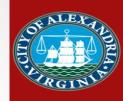
- Admin
- Risk Management

Tax Administration
"Assess and Collect the Taxes"

- Revenue
- Real Estate
- Treasury

Financial Management "Keep the Books"

- Accounting
- Purchasing
- Pension





- BA, Albright College
- MPA, Virginia Tech
- Former Assistant Budget Director
- Former Budget Analyst
- With the City since 1995







- Assistant
 Director,
 Revenue Division
- BA, University of Virginia
- MPA, George Mason
- Retired Director,
 Department of Tax
 Administration, Fairfax
 County
- With the City since 2016







- Admin
- Risk Management

Tax Administration "Assess and Collect the Taxes"

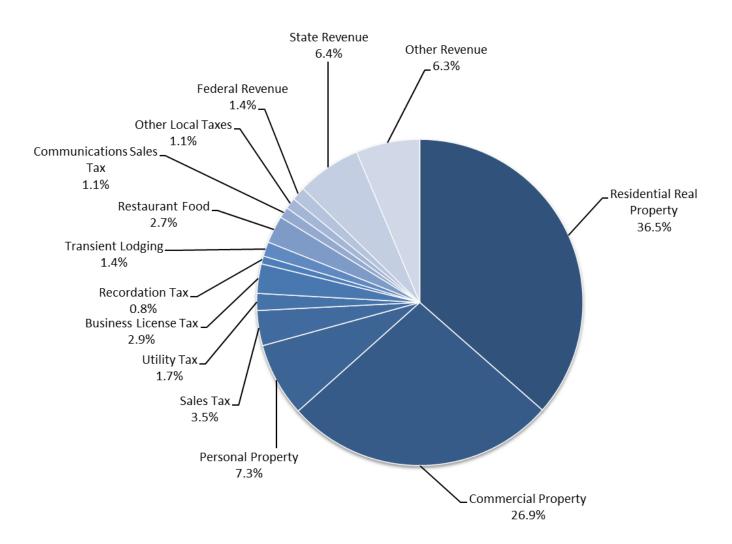
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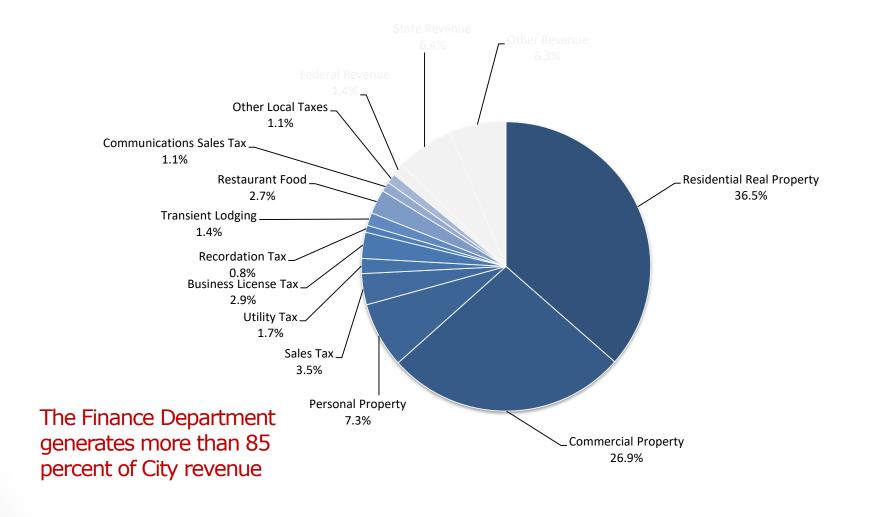






City Revenue Generated by the Finance Department







- Car Tax Team
 - Car Tax assessments
 - Previously handled Decals
 - Customer Service
- Business Tax Team
 - BPOL, BPP
 - Meals, Transient Lodging, Admissions
 - Appeals
 - Permit Center- One Stop Shop
- Discovery and Collections Team
 - RADAR (Research And Discover All Registrations)
 - Discovery & Collection Tools





FY 2021 Budget: \$3.4 million

• FY 2021 FTE: 30

Assess approximately 130,000 vehicles

Nearly 12,500 business licenses

 Real estate and personal property tax collection rate— 99.3% in FY 2020





Annually assess every property in City

- Manage appeals
 - Administrative
 - Board of Equalization
- Maintains official tax roll





- FY 2021 Budget: \$1.3 million
- FY 2021 FTE: 12
- Approximately 46,000 parcels assessed in CY 2020
- Average residential property value in CY 2020 is \$582,636
 - Single family: \$800,025
 - Condo: \$348,234





- Accounts receivable
- Processes payments from many sources
 - in person
 - online
 - mail and lockbox
 - dropbox
- Customer Service
- Creates and mails all tax bills
- Manages daily City cash flow and investments





- FY 2021 Budget: \$2.6 million
- FY 2021 FTE: 16.5
- Collected more than \$800 million in payments in FY 2020
 - \$446 million Real Estate
 - \$ 55 million Car Tax, Decals and BPP
 - \$ 36 million BPOL





- Admin
- Risk Management

Tax Administration "Collect the Taxes"

- Revenue
- Real Estate
- Treasury

Financial Management "Keep the Books"

- Accounting
- Purchasing
- Pension





OF NEW ANDREASE OF RELIEF

- General Accounting
 - Accounts payable
 - General ledger maintenance and management
- Financial Reporting
 - Comprehensive Annual Financial Report (CAFR)
 - Council, Senior Management, Governmental
- Payroll
 - Generates all City paychecks
- Annual Audit



- FY 2021 Budget: \$2.7 million
- FY 2021 FTE: 16.75

- More than 75,000 paychecks annually
- More than 36,000 vendor payments
- Alexandria's CAFR- GFOA's Certificate of Excellence for more than 40 years





- Competition
 - Lower prices
 - Equal access for all vendors
- Small purchases
 - Less than \$5,000
 - Pcards
- Large purchases
 - More than \$5,000
 - Structured processes to increase competition





Purchasing Key Figures

- FY 2021 Budget: \$0.5 million
- FY 2021 FTE: 11
- In FY20, completed 47 formal solicitations
- Managed 742 active contracts
- Issued more than 2,000 purchase orders
- Recovered more than \$242,000 from surplus property and impounded auto sales





- Retirement Administration
 - Assists employees navigating the City's mandatory and voluntary retirement plans
 - Assists employees filing for retirement
- Pension Administration
 - Staffs City's three Pension Boards
 - Invests pension financial resources in accordance with Boards' direction



- FY 2021 Budget: \$1.0M
- FY 2021 FTE: 6
- Administers seven retirement plans and one other post employment benefit (OPEB) trust
- Coordinates with Virginia Retirement System (VRS)
- Over \$560 million in assets
- Manages 4,125 participants spread across the multiple plans





- Admin
- Risk Management

Tax Administration "Collect the Taxes"

- Revenue
- Real Estate
- Treasury

Financial Management "Keep the Books"

- Accounting
- Purchasing
- Pension





- Department Oversight
 - Finance Budget
 - Human resources and IT
 - Communications
- Financial Management
 - Enterprise Resource Planning (ERP)
 - City Council monthly financial reports
 - Supplemental budget appropriations
 - Manages City Debt Financing
 - Fiscal Analysis and Revenue Forecasting
- Risk and Claims Management
 - Monitors City Risk Trends, Trains City staff
 - Managers general liability, Workers Comp Claims
 - City is Self-Insured; Use of "Umbrella" policies





• FY 2021 Budget: \$1.5M

• FY 2021 FTE: 12

- Facilitates and supports the work of the Department
- Establishes department policies
- Final adjudicator of tax laws
- Handles 200 worker's comp claims and 100 liability claims annually





Finance Department Values



Financial Stewardship

- Without fair, accurate, and efficient tax collection, the City could not operate
- Accurate, complete, and timely financial management enables us to get the most out of our money
- We manage the City's financial resources on behalf of our community
 - We are stewards and keepers of the public trust



Customer Service

 Along with police officers and solid waste collectors, Finance is the Face of the City—

Daily Interactions with the Public!

- We take this responsibility seriously
- Front line staff trained and empowered
- We are constantly working to improve (online initiatives)



The Finance Department



How can we help you?



CY 2020 Real Estate Assessments

Annwyn B. Milnes Appraiser Supervisor



Office of Real Estate Assessments

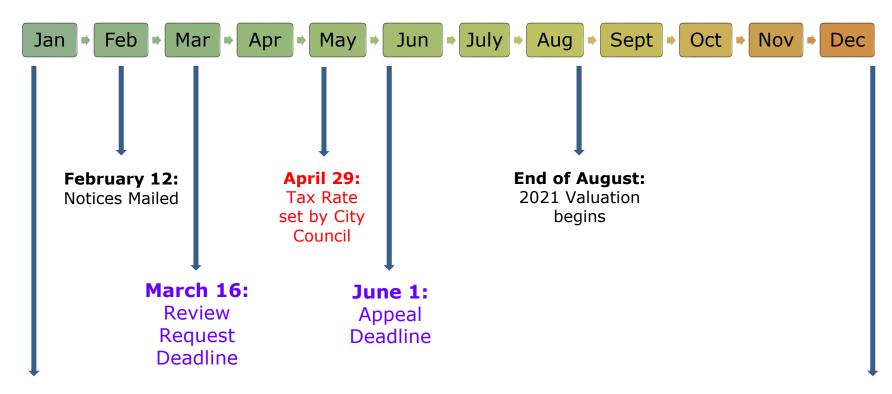
 Assesses every property in the City of Alexandria each year, effective January 1. (46,194 parcels for 2020).

Manages the assessment Review and Appeal process

Maintains the official assessment records for all properties in the City



2020 Assessment Calendar



January 1, 2020: Effective Date of Assessment January 1, 2021: Effective Date of Assessment



Number of Reviews

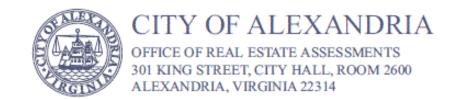
(by parcel as of August 26, 2020)

| 2017 | 2018 | 2019 | 2020 |
|------|------|------|------|
| 414 | 506 | 363 | 408 |

Number of Appeals

(by case, as of August 26, 2020, including withdrawn cases)

| 2017 | 2018 | 2019 | 2020 |
|------|------|------|------|
| 135 | 131 | 109 | 139 |



LN

NOTICE OF 2020 REAL ESTATE ASSESSMENT THIS IS NOT YOUR TAX BILL

WEBSITE:

alexandriava.gov/RealEstate

ASSESSMENT INFORMATION:

703.746.4646

PAYMENT INFORMATION:

703.746.3902 Option 4

REVIEW & APPEAL FORMS:

alexandriaya.gov/RealEstate

or call 703.746.4646 to request forms

NAME OF OWNER GUARDIAN OR TRUSTEE

| NOTICE OF ASSESSMENT CHANGE | | | MAP NO. | BLOCK | LOT | ACCOUNT NUMBER | |
|-----------------------------|------------------------|------------------------|---------------------|------------------|------|----------------|-------------|
| | 2020 ASSESSED VALUE | 2019 ASSESSED VALUE | 2018 ASSESSED VALUE | 010.04 | 1 | 1 | 50321 |
| LAND | \$287,720 | \$261.380 | \$261,380 | LAND | AREA | | STUDY GROUP |
| IMPS TOTAL | \$292,803 \$580,523 | \$275,700 \$537,080 | \$537,080 | 2,0 | 58 | | 0108 |
| TAX RATE TAX LEVY | TBD TBD | 1.13 \$6,069 | 1.13 \$6,069 | | | ERTYADDE | tess |
| % CHANGE | TBD | 0.00% | 2.07% | 5115 HERITAGE LA | | | |

DESCRIPTION

LOT 1 SEMINARY PARK

| CLASSIFICATION OF 2020 REAL PROPERTY ASSESSMENT | | | | | | |
|---|-------------------|-----------------------|--------------------|--|--|--|
| RESIDENTIAL USE | LAND \$287,720 | BUILDING \$292,803 | TOTAL \$580,523 | | | |
| COMMERCIAL / INDUSTRIAL USE | \$0 | \$0 | \$0 | | | |
| 2020 Total Assessment | \$287,720 | \$292,803 | \$580,523 | | | |



alexandriava.gov/realestate

RGINIA

ON THIS PAGE

- Popular Links
- Important Dates in 2020
- · Neighboring Jurisdictions

RELATED CONTENT

- Office of Real Estate
 Assessments
- About the Office of Real Estate
 Assessments
- Real Property Assessment Information
- · Frequently Asked Questions
- Real Estate Assessment Review and Appeal Process
- Appeals Rules and Procedures for Hearing
- · Letters of Authorization

Popular Links

- Search Property & Sales Data
- Request a Review of Your 2020 Assessment 🖻
 - · ONLINE Request for Review
- · 2020 Appeal of Assessment form
- 2020 Sample Assessment Notice 🗟
- 2020 Assessment insert 🗐
 - 2020 Stormwater Utility Fee insert 🖻
 - 2020 Historic District letter 🗐
- GIS Parcel Viewer
- · View Parcel Maps
- · Potomac Yard Special Tax District

Important Dates in 2020

| January 1 | Effective date of assessments |
|-------------|---|
| February 11 | 2020 Real Property Assessment Information presented to City Council |
| February 12 | Assessment notices mailed to property owners |
| February 18 | City Manager presents proposed FY 2021 Budget to City Council |



Questions?

Real Estate Assessments

301 King St., Room 2600 Alexandria, VA 22314 703.746.4646

alexandriava.gov/RealEstate



City Academy

Office of Management & Budget Morgan Routt, Director





- Budget Development
- Monitoring & Adjustments
- Management & Financial Analysis



- Annual Operating Budget
- Ten Year Capital Improvement Program
- Five Year Financial Planning Model





- Required to be Balanced
- Financial Plan
- Statement of Policies & Priorities





- Construction, Maintenance & IT Projects
- Examples
 - Schools
 - Fire Stations
 - Recreation Centers
 - Transportation Systems
 - Sewers
- One Year Balanced Capital Budget
- Ten Year Capital Plan







 Five Year Revenue & Expenditure Estimates

Balanced in Year One

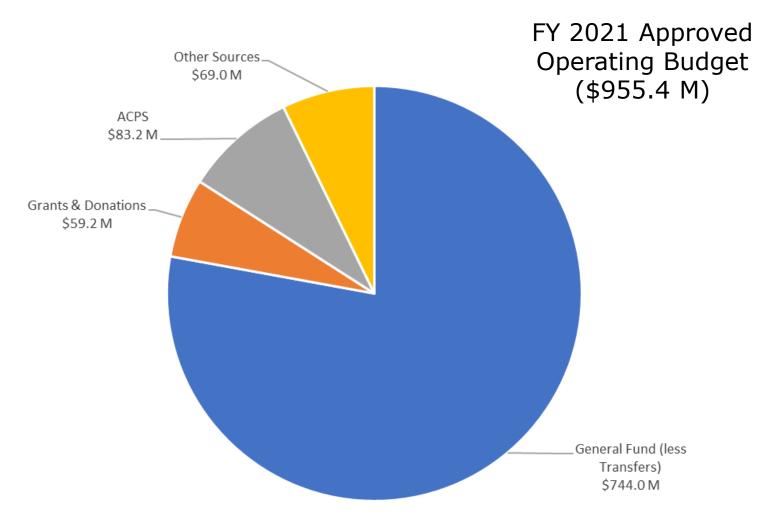
 Projection of Future Surpluses & Shortfalls





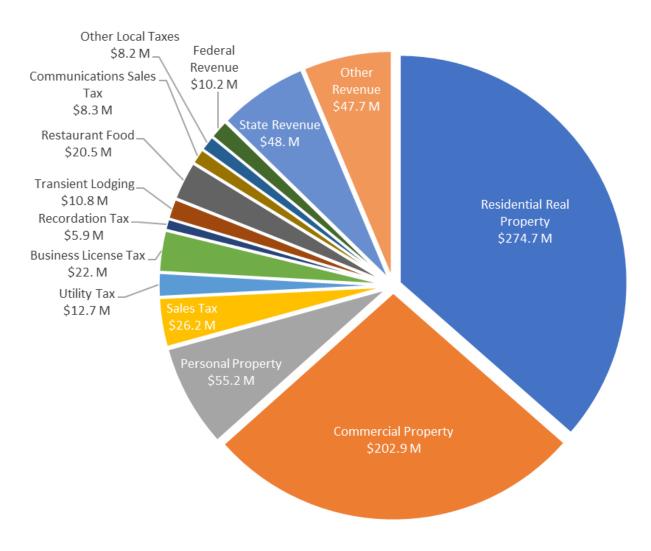








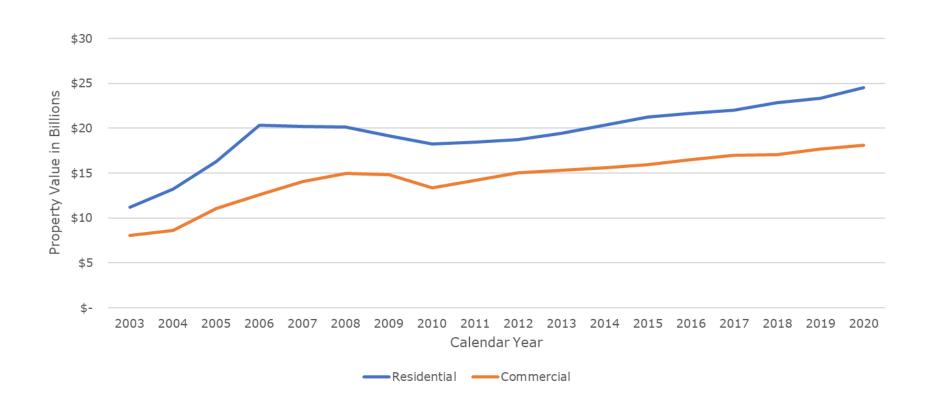




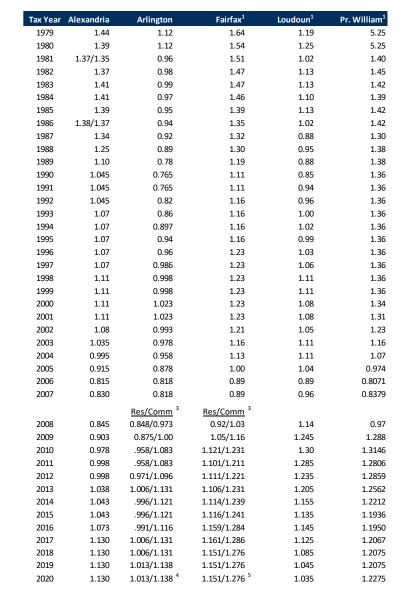




Real Estate Assessed Values









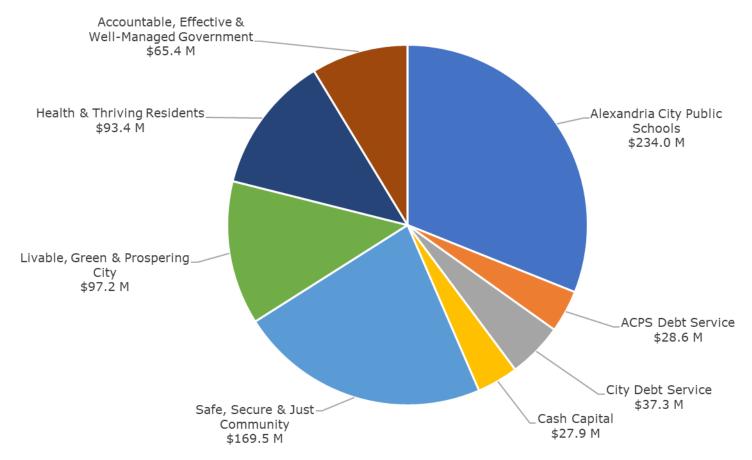




General Fund Expenditures



FY 2021 Approved General Fund Expenditures



Focus Areas

City Attorney
City Clerk and Clerk of Council
City Council
City Manager
Communications/Public Information
Finance
General Services

Human Resources
Information Technology Services
Internal Audit

Performance and Accountability
Non-Departmental
Management and Budget
Registrar of Voters

ACCOUNTABLE, EFFECTIVE

& WELL-MANAGED GOVERNMENT

LIVABLE, GREEN & PROSPERING CITY

Code Administration
Economic Development
Housing
Historic Alexandria
Planning & Zoning
Project Implementation
Transportation/Environmental Services
Transit Subsidies

Community and Human Services
Health
Other Health Activities
Library
Recreation, Parks, and Cultural Activities (RPCA)
Alexandria City Public Schools (ACPS)

HEALTHY & THRIVING RESIDENTS

SAFE, SECURE & JUST COMMUNITY

18th Circuit Court

18th General District Court

Clerk of Circuit Court

Commonwealth's Attorney

Court Services Unit

Emergency Communications

Fire

Human Rights

Juvenile and Domestic Relations District Court

Other Public Safety and Justice Programs

Police

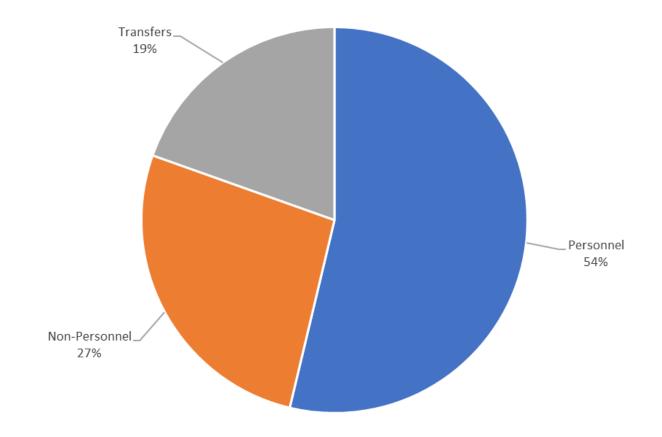
Sheriff





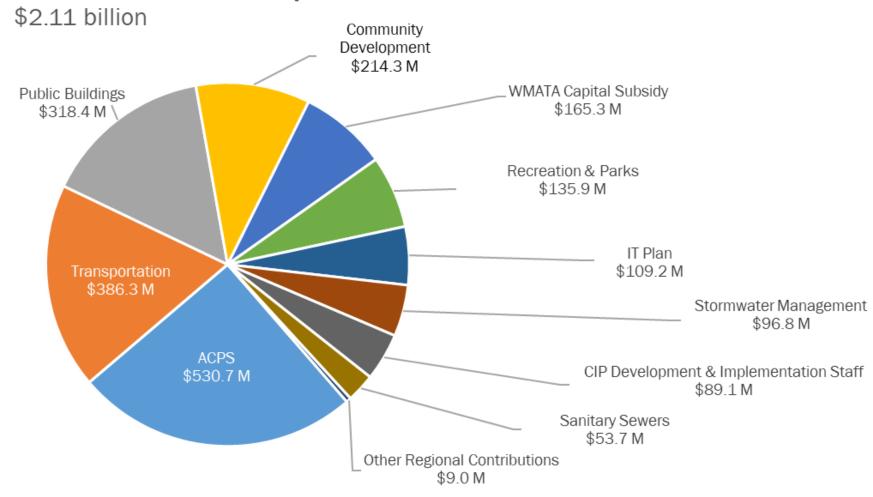
City Government Expenditures

FY 2021 Approved City Government General Fund Expenditures



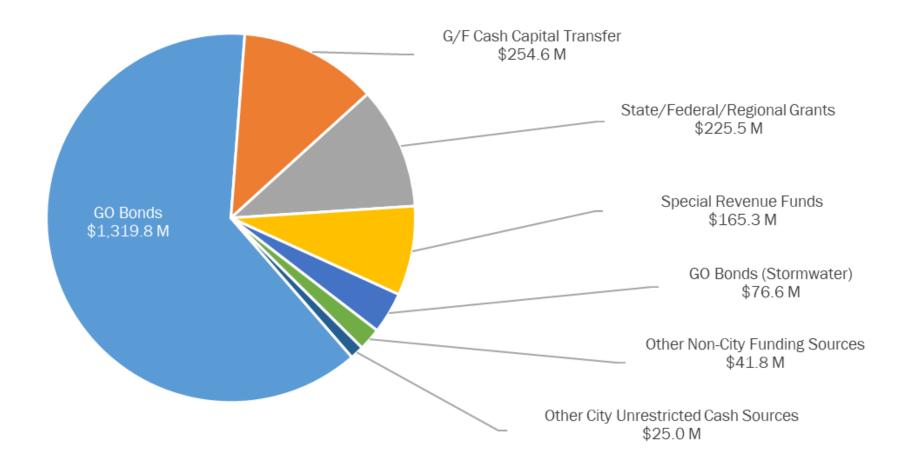


FY 2021 - FY 2030 CIP Expenditures



FY 2021 - FY 2030 CIP Revenues

\$2.11 billion







CIP Funding Policies

 The following slides illustrate the impact of the Approved CIP on the City's Adopted Debt and Capital Ratios

| Debt Ratio | | Previous Ratios | | City Council Adopted Changes | | |
|---|---------|---------------------|---------------------|------------------------------|--------|---|
| | Target | Limit | Exemptions | Target | Limit | Exemptions |
| Debt as a Percentage of Fair Market Real Property Value | 1.10% | 1.60% | Sanitary Sewer Debt | Set by CIP | 2.50% | Sanitary Sewer & Stormwater Debt |
| Debt as a Percentage of Total Personal Income | 3 /11/0 | 4.50% | Sanitary Sewer Debt | DELETED AS A MEASURE | | |
| Debt Service as a Percentage of General Government Expenditures | 8.00% | 10.00% | Sanitary Sewer Debt | Set by CIP | 12.00% | Sanitary Sewer & Stormwater Debt |
| 10-Year Debt Payout Ratio | | NOT A PRIOR MEASURE | | 65.00% | 50.00% | Debt Issuances Specific to Assets with a 20+ year Useful Life |

Five Year Financial Planning Model

| Revenues | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 |
|---|---|--|--|--|---|
| Real Estate Tax | 477,554,000 | 493,659,717 | 512,264,483 | 522,509,773 | 542,044,296 |
| Personal Property | 55,231,000 | 56,865,838 | 58,549,066 | 60,282,119 | 62,066,469 |
| Sales Tax | 26,194,000 | 26,969,342 | 28,787,034 | 29,639,130 | 30,516,448 |
| Utility Tax | 12,700,000 | 12,700,000 | 12,700,000 | 12,700,000 | 12,700,000 |
| Business License Tax | 22,000,000 | 22,404,800 | 36,883,865 | 37,787,519 | 38,713,313 |
| Recordation Tax | 5,900,000 | 5,900,000 | 5,900,000 | 5,900,000 | 5,900,000 |
| Transient Lodging | 10,833,000 | 11,089,742 | 11,440,178 | 13,286,140 | 13,705,982 |
| Restaurant Food | 20,500,000 | 20,832,100 | 21,282,073 | 24,518,348 | 25,047,944 |
| Communication Sales Tax | 8,275,000 | 7,862,078 | 7,469,760 | 7,097,019 | 6,742,878 |
| Other Local Taxes | 8,209,090 | 8,264,912 | 8,321,113 | 8,377,697 | 8,434,665 |
| Federal Revenue | 10,234,303 | 7,894,000 | 7,894,000 | 7,894,000 | 7,894,000 |
| State Revenue | 48,001,386 | 48,491,000 | 48,985,608 | 49,485,262 | 49,990,011 |
| Other Revenue | 47,644,368 | 49,311,921 | 51,037,838 | 52,824,162 | 54,673,008 |
| Total Revenue | 753,276,147 | 772,245,450 | 811,515,019 | 832,301,168 | 858,429,014 |
| Europe ditamen | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 |
| Expenditures | FT 2021 | FT 2022 | FY 2023 | FT 2024 | F1 2023 |
| City Personnel | 228,904,844 | 235,226,974 | 241,824,777 | 248,715,431 | 255,917,419 |
| | | | | | |
| City Personnel | 228,904,844 | 235,226,974 | 241,824,777 | 248,715,431 | 255,917,419 |
| City Personnel City Non-Personnel | 228,904,844 158,767,354 | 235,226,974 164,563,333 | 241,824,777 172,537,355 | 248,715,431 180,993,171 | 255,917,419 186,787,760 |
| City Personnel City Non-Personnel City Debt Service | 228,904,844 158,767,354 37,288,070 | 235,226,974 164,563,333 39,522,064 | 241,824,777 172,537,355 59,838,252 | 248,715,431 180,993,171 71,776,415 | 255,917,419 186,787,760 78,225,196 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service | 228,904,844 158,767,354 37,288,070 28,578,698 | 235,226,974 164,563,333 39,522,064 29,724,328 | 241,824,777 172,537,355 59,838,252 42,992,489 | 248,715,431 180,993,171 71,776,415 49,378,086 | 255,917,419 186,787,760 78,225,196 51,720,537 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools Total Expenditures | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 781,615,496 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 847,170,020 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 877,387,882 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 910,318,894 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools Total Expenditures Operating Impact from CIP | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 753,276,147 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 781,615,496 1,541,300 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 847,170,020 7,244,700 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 877,387,882 7,585,600 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 910,318,894 10,852,500 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools Total Expenditures Operating Impact from CIP Total Expenditures | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 753,276,147 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 781,615,496 1,541,300 783,156,796 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 847,170,020 7,244,700 854,414,720 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 877,387,882 7,585,600 884,973,482 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 910,318,894 10,852,500 921,171,394 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools Total Expenditures Operating Impact from CIP Total Expenditures Shortfall/Surplus \$ (Millions) | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 753,276,147 753,276,147 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 781,615,496 1,541,300 783,156,796 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 847,170,020 7,244,700 854,414,720 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 877,387,882 7,585,600 884,973,482 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 910,318,894 10,852,500 921,171,394 |
| City Personnel City Non-Personnel City Debt Service Schools Debt Service Cash Capital Transit Subsidies Schools Total Expenditures Operating Impact from CIP Total Expenditures Shortfall/Surplus \$ (Millions) Revenues | 228,904,844 158,767,354 37,288,070 28,578,698 27,317,835 38,382,049 234,037,296 753,276,147 753,276,147 | 235,226,974 164,563,333 39,522,064 29,724,328 30,000,000 39,343,835 243,234,962 781,615,496 1,541,300 783,156,796 FY 2022 \$772.2 | 241,824,777 172,537,355 59,838,252 42,992,489 36,848,300 40,334,752 252,794,096 847,170,020 7,244,700 854,414,720 FY 2023 \$811.5 | 248,715,431 180,993,171 71,776,415 49,378,086 22,440,000 41,355,876 262,728,904 877,387,882 7,585,600 884,973,482 FY 2024 \$832.3 | 255,917,419 186,787,760 78,225,196 51,720,537 22,205,500 42,408,333 273,054,150 910,318,894 10,852,500 921,171,394 FY 2025 \$858.4 |











Budget Calendar

| MONTH | RESIDENTS | MAYOR & CITY COUNCIL | CITY ADMINISTRATION |
|----------|--|--|---|
| November | BFAAC Report—Key Policy Issues Resident advisory committee provides City Council with feedback on key policy issues facing the City in coming fiscal year. | Budget Guidance City Council gives staff guidance on overall expenditure and revenue limits. This guidance drives the decisions of the City Manager. | Five Year Financial Plan City staff presents the Five Year Financial Plan to City Council. The plan is a policy document that provides long-term strategic financial planning and demonstrates the effect of current and/or new policies and services on the City's financial standing. City Manager Targeted Investment Goals The City Manager defines priority investment areas in the City Government based on the City's Strategic Plan, the City Council's Guidance, input from subject matter experts and input from Boards, Committees and Commissions. |
| December | | | Proposed Budget Development Departments prepare budget proposals; Focus Area Teams review proposals and make recom- |
| January | | | mendations based on program priority and service level; the City Manager develops a balanced Proposed Budget within the City Council budget guidance. |
| February | Budget Public Hearing Members of the public comment on the Proposed Budget and offer suggestions to City Council for the Approved Budget through the public hearing or City website. | | Proposed Budget Presentation The City Manager presents the Proposed Budget to City Council. |
| March | | Budget Work Sessions City staff meets with City Council to provide background information on the Proposed Budg- | Budget Memos OMB and other City staff respond to inquiries |
| April | | et. City Council requests additional information on specific budget issues from staff through Budget Memos. | from City Council through Budget Memos. |
| Мау | | Final Budget Adoption City Council makes final decisions and adopts the official City of Alexandria Budget for the upcoming fiscal year. | |
| June | | | Approved Budget OMB publishes the Approved Budget document and begins to develop Budget Guidelines for the next fiscal year. |





COVID-19 Budget Response

- COVID-19 resulted in significant impact on City's budget and anticipated revenue
 - Anticipated gap in FY 2020 was \$35.8 million
 - Forecasted gap in FY 2021 was \$92.2 million
- Reductions from February Proposed Budget
 - \$753.3 M General Fund expenditures
 - \$46.7 M less than proposed (-5.8%)
 - \$745.3 M General Fund revenue
 - \$54.6 M less than proposed (-6.8%)
 - \$7.9 M planned use of fund balance
 - (1.0% of proposed budget)
 - No tax rate or stormwater utility fee increases

FY 2020 Strategies to Address Budget Gap

- Hiring freeze with few exceptions
- Focus on necessary spending
- Spending reductions and savings
- Defer capital projects
- Use of Fund Balance
- Use of bond interest earnings



FY 2021 Strategies to Address Budget Gap

- Defer 2-cent real estate tax rate increase
- Hiring freeze with few exceptions
- Defer compensation increases
- Defer proposed supplementals
- Reduce ACPS operating transfer
- Defer City and School capital projects
- Defer FY 2021 contingents in proposed budget
- To be identified service reductions
- Use of Fund Balance





Questions?

Office of Management and Budget

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www.alexandriava.gov/Budget